Example report · illustrative business

Public-sector opportunity brief

Example fire-safety business

2 opportunities assessed · 22 September 2026 at 10:06 UTC

What this report covers

Two opportunities worth exploring for a fire-safety business working in Cornwall and Scotland. The Cornwall maintenance competition overlaps with fire-alarm services, with bids due on 16 October 2026. Review the full tender pack, not assessed here, to confirm the wider equipment scope and selection requirements. Scottish supplier-scheme Lot 1 offers a route to compete for future fire-alarm work. Compare your certifications, insurance and project experience with its admission requirements; individual contracts are awarded separately.

Opportunities assessed

01 Fire Safety Systems Maintenance Services
Contract competition
Falmouth and Penryn, Cornwall

02 Fire Alarm Design, Installation, and Associated Project Management Services DPS
Supplier scheme - route to future contracts
Scotland

How to use this report

Use the assessments to decide where to spend your bid time. Each sets out the buyer’s needs, evidence of fit, published requirements, points still to establish and a practical next step.

1. Check the fit. Compare the scope and location with the work your business can deliver.

2. Resolve the unknowns. Follow the official links and read the full procurement documents. Confirm eligibility, requirements and the applicable deadline.

3. Decide whether to proceed. Follow the suggested next step if the opportunity is worth pursuing. Tender Scout does not submit bids or make commitments for you.

Based on official notice data at the checked time. Notices can change; relevance does not guarantee eligibility or an award. Support, company details and service terms are on the final page.

Opportunity 1 of 2

Fire Safety Systems Maintenance Services

Contract competition

Buyer	Falmouth Exeter Plus
Published deadline	16 October 2026 at 12:00 BST. Tender submission closes at noon UK time on 16 October 2026.
Published value	Not stated. No contract value is published in the checked notice; review the tender pack for pricing and budget information.
Location	Falmouth and Penryn, Cornwall
Official source	Find a Tender

What the buyer needs

A single contractor to maintain active fire-safety systems at the Falmouth (Woodlane) and Penryn university campuses. The notice describes 36 months with two possible 12-month extensions.

Why it may fit

Fire-alarm maintenance and Cornwall coverage give this illustrative business a useful starting point. The contract also covers extinguishers, suppression systems and other equipment, so compare the full asset schedule with the services your team can deliver.

What the sources confirm

• Notice scope: one contractor for both campuses, for an initial 36 months; the description offers two 12-month extensions.

• Notice procedure: open competition with electronic or written submission routes; English-language tenders and 90-day bid validity are stated.

Still to establish

• Detailed equipment schedules, response times and economic/technical selection thresholds are not given in the checked notice. The full tender pack has not been inspected for this example.

• Confirm the company's ability to cover the entire maintenance scope and both campuses before deciding to bid.

Your next step

Open the official notice and follow its EU Supply link to project 108354. First check the asset schedule and response-time requirements against your maintenance team, then decide whether to prepare a tender before 16 October at noon UK time.

Open the official notice

Opportunity 2 of 2

Fire Alarm Design, Installation, and Associated Project Management Services DPS

Supplier scheme - route to future contracts

Buyer	Scottish Government
Published deadline	27 June 2031 at 12:00 BST. Published DPS admission deadline: 27 June 2031. Individual call-offs have their own requirements and deadlines.
Published value	£12,500,000. Published estimate for the DPS as a whole. Work is awarded through individual call-offs, with no committed volume or spend; tax basis is not stated in the checked data.
Location	Scotland
Official source	Find a Tender

What the buyer needs

Apply to Lot 1 for fire-alarm design and installation in Scottish residential buildings affected by cladding-related fire risk. Lot 2 is separate project-management work and is not assumed to fit this business.

Why it may fit

Lot 1 aligns with the illustrative business's alarm design and installation work in Scotland. It is worth assessing admission readiness against the named certifications and relevant project experience, as a route to competing for future projects.

What the sources confirm

• Lot 1 names BS 5839-1:2025 and BAFE SP203-1 design, installation and commissioning certification through a UKAS-accredited certification body, to be evidenced when required at call-off or SPD example stage.

• Selection criteria require three different relevant project examples for each lot, from the last five years, generally around 400 words each.

• Economic criteria require holding, or committing to obtain before an awarded contract starts, employers', public and professional-indemnity cover of £5m each. Additional product liability may apply at call-off.

Still to establish

• The illustrative company's certificates, insurance and project examples have not been verified. Individual call-off workload, pricing and financial checks remain unknown.

Your next step

Use the official notice's Public Contracts Scotland Tender link: project 32194, PQQ 6916. Check Lot 1 certification evidence and select three qualifying examples before preparing the SPD application. Once admitted, review individual call-offs for suitable projects.

Open the official notice

Tender Scout by WillDoBot

Support and company information

About this report

This is a research aid based on public notices and the business information supplied. It is a snapshot at the checked time, not an ongoing monitoring service or professional advice. Notices, deadlines and procurement documents can change.

We distinguish published requirements from points still to establish. Relevance does not establish eligibility or bid compliance, and we do not guarantee an award or commercial result. Admission to a supplier scheme offers a route to possible future work; it does not guarantee orders or revenue.

Questions or a problem?

Email support@willdobot.com with your company name and the report date. If something appears incorrect, include the opportunity title so we can investigate.

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